



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #18-0124 FOR AUTOMOTIVE/LIGHT
TRUCK REPAIR PARTS**

Bids to provide 'Automotive/Light Truck Repair Parts' were received from five vendors on April 3, 2018. The bids of Fleet Acquisitions, LLC dba Fleet Products, IEH Auto Parts, LLC dba Auto Plus Auto Parts, TPH Holdings, LLC dba The Parts House, and Vehicle Maintenance Program were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of three years with the option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Transportation Department.

Requested by:
Ellery Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 4/24/2018

Financial Impact:

Not to exceed
\$300,000.00
For a three-year period

Recommended Motion: That the bids of Fleet Acquisitions, LLC dba Fleet Products, IEH Auto Parts, LLC dba Auto Plus Auto Parts, TPH Holdings, LLC dba The Parts House, and Vehicle Maintenance Program, to provide 'Automotive/Light Truck Repair Parts' in an amount not to exceed \$300,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Automotive/Light Truck Repair Parts - Bid #18-0124

Opened on April 3, 2018 at 3:00 p.m.

Percentage Discount off Current List Price per Manufacturer or Approved Alternate. ALL NEW PARTS.		Fleet Acquisitions, LLC dba Fleet Products			IEH Auto Parts, LLC dba Auto Plus Auto Parts			O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts		
Item	Manufacturer	As Spec Percent Discount	In House Brand Manufacturer	In House Brand Percent Discount	As Spec Percent Discount	In House Brand Manufacturer	In House Brand Percent Discount	As Spec Percent Discount	In House Brand Manufacturer	In House Brand Percent Discount
1	AC DELCO	45%			50%			List less 41% or better		
2	ANCO WIPER BLADES	65%			70%				Trico Bosch	List less 41% or better
3	AUTOLITE	70%			60%	Champion	60%	List less 41% or better		
4	BALDWIN FILTERS		Wix Heavy Duty	83.7%		Wix	LD 75% HD 78%		Wix Microguard	List less 41% or better
5	BENDIX BRAKE		Raybestos	66%		Wagner	70%		Brake Best	List less 41% or better
6	BOSCH		Standard Motor Products	61%				List less 41% or better		List less 41% or better
7	DAYCO		Gates	67%		Gates	65%		Gates Master Pro	List less 41% or better
8	FRAM		Wix Light Duty	81.5%		Wix	LD 75% HD 78%	List less 41% or better		List less 41% or better
9	GATES	67%			65%			List less 41% or better		List less 41% or better
10	MOOG	62%			67%	Quick Steer Chassis by Federal Mogul	67%	List less 41% or better		List less 41% or better
11	MONROE	59%			57%			List less 41% or better		List less 41% or better
12	MOTORCRAFT	45%			50%			List less 41% or better		List less 41% or better
13	PHILIPS LIGHTING		General Electric	72%		Wagner Lighting	65%	List less 41% or better		List less 41% or better
14	PRECISION BEARING		Timken	67%		BCA Bearings	66%	List less 41% or better		List less 41% or better
15	STANT		Gates	67%	60%				Master Pro	List less 41% or better

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Percentage Discount off Current List Price per Manufacturer or Approved Alternate. ALL NEW PARTS.		TPH Holdings, LLC dba The Parts House			Vehicle Maintenance Program, Inc.		
Item	Manufacturer	As Spec Percent Discount	In House Brand Manufacturer	In House Brand Percent Discount	As Spec Percent Discount	In House Brand Manufacturer	In House Brand Percent Discount
1	AC DELCO	17%					
2	ANCO WIPER BLADES	41%	Clear Plus	40%	63%	Autotex	70.7%
3	AUTOLITE						
4	BALDWIN FILTERS	63.25%	Parts Plus	35%			
5	BENDIX BRAKE	3%					
6	BOSCH	9%					
7	DAYCO						
8	FRAM						
9	GATES						
10	MOOG	19%	Mevotech	3%			
11	MONROE	17%					
12	MOTORCRAFT	19%					
13	PHILIPS LIGHTING	35%					
14	PRECISION BEARING	35%					
15	STANT		Cooling System Technologies (CST)	19%			

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16	TIMKEN	67%			National Seals	66%	BCA/National	List less 41% or better
17	WAGNER		Raybestos	66%	70%		Sylvania Brake Best	List less 41% or better
18	WAGNER LIGHTING		General Electric	72%	65%		Sylvania Brake Best	List less 41% or better
19	INDICATE ADDITIONAL NAMES OF MANUFACTURERS NOT INDICATED ABOVE AND DISCOUNT OFF CURRENT LIST PRICE. THIS BID IS FOR NEW PARTS ONLY.		Brand Manufacturer	Percent Discount		Brand Manufacturer	Percent Discount	
a	NAME OF ADDITIONAL MANUFACTURER OFFERED:		Walker Exhaust	63%		Wilson	66%	*See attached list
b	NAME OF ADDITIONAL MANUFACTURER OFFERED:		Four Seasons	60%		Walker	62%	List less 41% or better
c	NAME OF ADDITIONAL MANUFACTURER OFFERED:		National Seals	67%		Motormite	50%	List less 41% or better
d	NAME OF ADDITIONAL MANUFACTURER OFFERED:		Grote Hardware	60%		Standard	60%	List less 41% or better
NOTES:				Included CD with pricing.		No list attached.		
Contact		John Stace Williams		Brian Evanoka		Chris George		
Address		6510 Golden Groves Lane		901 North Lenola Road		233 South Patterson		
		Tampa, FL 33610		Moorestown, NJ 08057		Springfield, MO 65802		
Phone		813-621-1734		856-778-1400		417-829-5879		
Fax		813-626-2010		800-723-1377		800-925-0899		
Federal I.D.		62-1868964		47-3476529		44-0618012		
Email		swilliams@fleetproductsfl.com		s498@autoplusap.com		probids@oreillyauto.com		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Automotive/Light Truck Repair Parts - Bid #18-0124

Opened on April 3, 2018 at 3:00 p.m.

Percentage Discount off Current List Price per Manufacturer or Approved Alternate. ALL NEW PARTS.		TPH Holdings, LLC dba The Parts House			Vehicle Maintenance Program, Inc.		
16	TIMKEN	28%					
17	WAGNER		Powerstop/ Evolution	9%			
18	WAGNER LIGHTING				75.5%		
19	INDICATE ADDITIONAL NAMES OF MANUFACTURERS NOT INDICATED ABOVE AND DISCOUNT OFF CURRENT LIST PRICE. THIS BID IS FOR NEW PARTS ONLY.	Brand Manufacturer		Percent Discount	Brand Manufacturer		Percent Discount
a	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Continental Elite (formerly Goodyear)		20%			
b	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Standard Motor Products		20%			
c	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Centric Brake (rotors, drums, hydraulics, calipers, pads, shoes)		16%			
d	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Mopar		4%			
NOTES:		Included flash drive with pricing.					
Contact		Richard Kilpatrick			Lindi Brooks		
Address		4083 Sawyer Court			3595 North Dixie Highway #7		
		Sarasota, FL 34233			Boca Raton, FL 33431		
Phone		941-924-2394			561-362-6080		
Fax		941-924-8621			561-362-7994		
Federal I.D.		81-4550535			52-1574770		
Email		rkilpatrick@thepartshouse.com			lindi@vmpparts.com		
Recorded by Elsa Beal Witnessed by Joyce Haney							

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
JUSTIFICATION

Automotive/Light Truck Repair Parts - Bid #18-0124

Opened April 3, 2018 at 3:00 p.m.

ITEM#	BIDDER	REASON FOR NOT AWARDING TO OTHER THAN LOW BIDDER
All	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	Bidder was non-responsive for deleting or changing terms and conditions within the bid documents.
7	Reject Dayco Brand	No bids received for Dayco brand. Fleet Acquisitions, LLC dba Fleet Products was awarded an additional manufacturer - Gates.
8	Reject Fram Brand	No bids received for Fram brand. Fleet Acquisitions, LLC dba Fleet Products was awarded an additional manufacturer - Wix Light Duty.